

# PORTFOLIO

**STRATEGIC COMMUNICATIONS EXECUTIVE**

**DIGITAL DIRECTOR**

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THIS PORTFOLIO IS A SNAP SHOT OF THE 15 YEARS OF COMMUNICATIONS EXPERIENCE I BRING TO THE TABLE. MY TRAJECTORY SHOWCASES SUCCESSFUL CAMPAIGNS ACROSS THE NON-PROFIT, POLITICAL, AND SMALL BUSINESS SECTORS.

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# INTRODUCTION

STRATEGIC COMMUNICATIONS EXECUTIVE WITH 15+ YEARS OF EXPERIENCE DRIVING HIGH-IMPACT MEDIA AND NARRATIVE CHANGE CAMPAIGNS. A CREATIVE DIRECTOR WITH A PULSE ON CULTURAL AND POLITICAL CONVERSATIONS, I SPECIALIZE IN BUILDING FULL CONTENT AND AUDIENCE ECOSYSTEMS TO DRIVE SOCIAL CHANGE AND BUILD POLITICAL POWER. BILINGUAL (ENGLISH/SPANISH) WITH DEEP-ROOTED EXPERTISE IN DIGITAL MEDIA, CREATOR ECONOMY, POLICY CHANGE, AND COMMUNITY ORGANIZING. I BRIDGE THE GAP BETWEEN ONLINE ENGAGEMENT AND OFFLINE POLITICAL ACTION.

A PROVEN TRACK-RECORD OF GARNERING MEDIA ATTENTION, BUILDING DIGITAL INFRASTRUCTURE & INFLUENCE, DISCIPLINE PROJECT MANAGEMENT, AND LEADING IMPACTFUL CAMPAIGNS.



**@FERMINTHECREATOR**



# SKILLS

## MARKETING SKILLS

- META & GOOGLE ADS MANAGEMENT
- CAPCUT & ADOBE PREMIERE MOBILE
- MAILCHIMP & CONSTANT CONTACT
- SALESFORCE | PDI | ACTION NETWORK
- PERFORMANCE ANALYSIS (KPI)
- MASS TEXTING & MOBILE COMMONS
- SPROUT SOCIAL & BUFFER
- CANVA & IN-DESIGN
- COPY EDITOR & WRITER

## PROJECT MANAGEMENT/ TECHNICAL SKILLS

- MONDAY.COM & ASANA
- MICROSOFT TEAMS
- GOOGLE SUITE
- JIRA & TRELLO
- WORDPRESS & WEBFLOW
- WIX & SQUARESPACE
- GIVEBUTTER & FUNRAISE
- SEO
- WEB DESIGNER/APP BUILDER

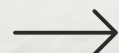
## ADDITIONAL SKILLS/ASSETS

- BUDGETING
- EXECUTIVE COMMS COACHING
- ON-CAMERA INTERVIEWS & VIDEOS
- INFLUENCER/ARTISTS NETWORK
- EXISTING REPORTER RELATIONSHIPS
- LEAD GENERATION
- SPEECH WRITING
- MEME & VIDEO CREATOR
- DRONE OPERATOR



# WORK EXPERIENCE

15+ years of experience working in the non-profit, labor, and political sector. Bilingual (English & Spanish) with deep rooted expertise in digital media, public relations, creator economy, policy change, and integrated communications campaigns. Proven results in securing mainstream media hits & placing stories on ABC, NBC News, Los Angeles Times, Wall Street Journal, Telemundo, Univision, Teen Vogue etc. Ecosystems thinker with a track-record of running campaigns across multi-social media channels, email, SMS, web apps, and paid digital ads platforms - Meta, Google, Spotify, Youtube, LinkedIn.



## STRATEGIC COMMUNICATIONS EXECUTIVE

- Chief brand steward to elevate visibility, inspire donors, and partners ensuring consistent, effective, and authentic messaging.
- Engaged 25+ million people at TheDream.US through organic social content, influencer partnerships, and a robust media relations strategy.
- 7+ years of managing staff. At the Coalition for Humane Immigrants Rights (CHIRLA) led & supervised a team of communications professionals including the Digital Media Manager, Social Media Manager, Content Creator, Graphic Designer & external consulting firms.

## ECOSYSTEMS DIGITAL DIRECTOR

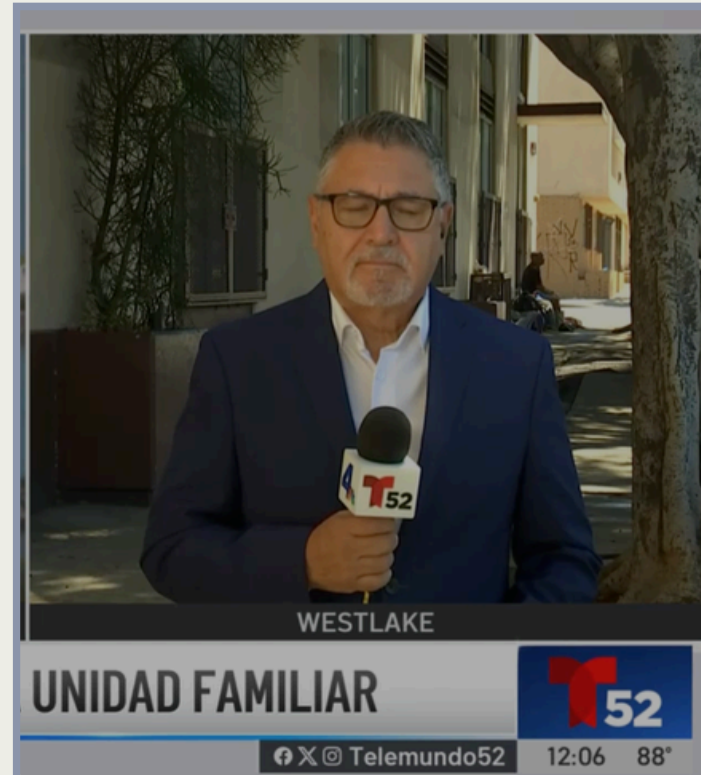
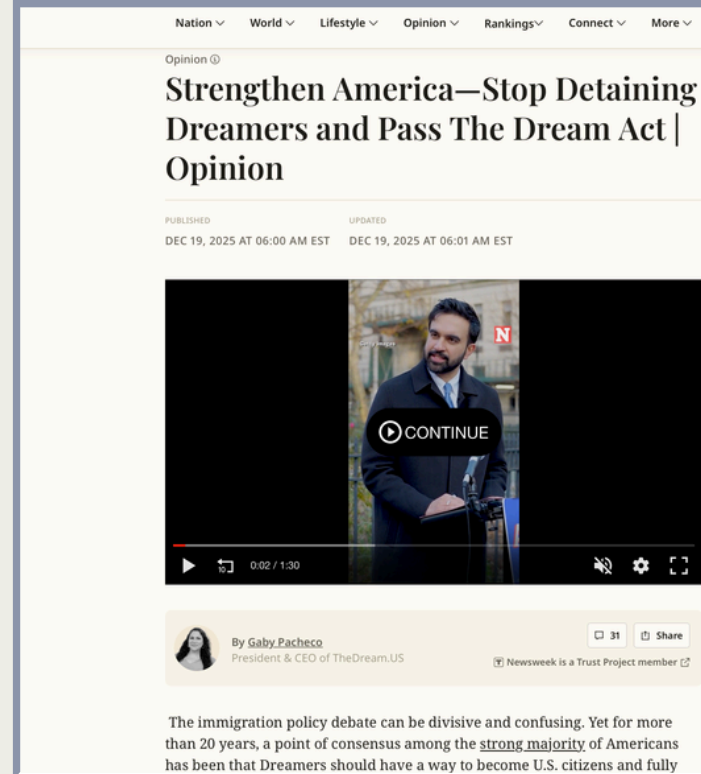
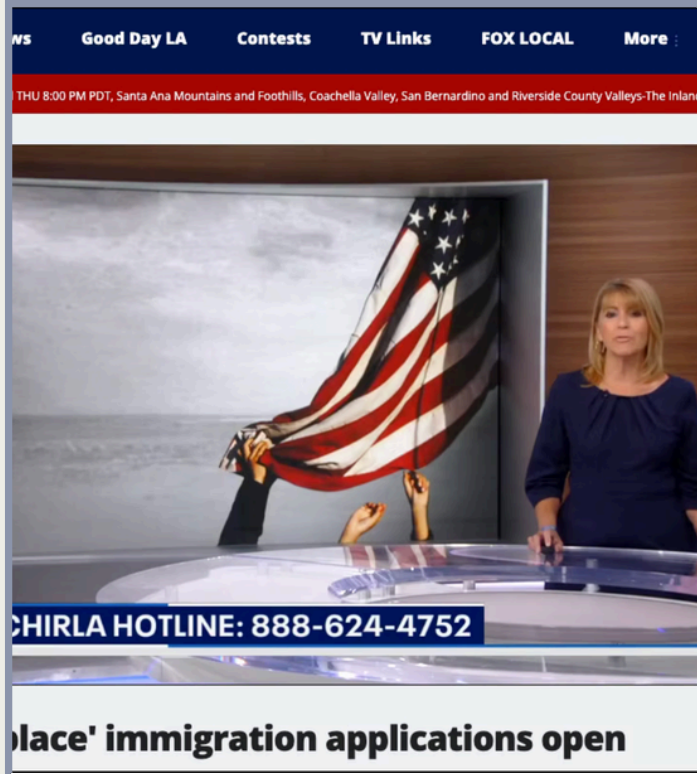
- Lead strategy, execution, and growth across a digital ecosystem that includes content development, social media channels, mass email, SMS, website, web apps, and paid digital media ads (Google, Meta, Spotify).
- At CHIRLA- gained 100k new followers across social media channels, increased engagement by 200%, and reached 50+ million people through pop culture content, email & text message campaigns, & artists partnership, and a digital ambassadors and influencer strategy.
- At Service Employees International Union (SEIU) Local 2015- built the digital media infrastructure to engage 15+ million workers, ran a \$150,000 dollars digital ads program, and signed 1,500 new dues-paying union members.

## THOUGHT PARTNER

- 7+ years or working with Executive Teams elevating the visibility and influence of CEOs, executive staff, and elected officials including the President of the Los Angeles City Council President Marqueece Harris-Dawson, former President of SEIU California & CA U.S. Senator Laphonza Butler, and Angelica Salas, ED of CHIRLA



## PORTFOLIO



## MEDIA COVERAGE

- Proven track-record of securing earned mainstream media coverage worth hundreds of thousands of dollars for events, campaigns, and product launch.
- Media coverage includes TV, print, radio, op-eds, podcasts from outlets such as NBC News, ABC 7, Newsweek, Wall Street Journal, Teen Vogue, Fox News, CBS News, Telemundo, Univision, LA Times etc.
- I have existing media contacts and also proficient in media relations software such as Meltwater and Cision.

## News



## California Is Taking Steps to Lower The Voting Age - Here's Why

Young people across the country are mobilizing, marching, and speaking out on critical issues as never before, from the Youth Climate Strike and March for Our Lives to immigrant rights and Black Lives Matter. They are looking out at a world they're set to inherit, and making a powerful case for action to create a safer, more equitable future.

[Read the article on teenvogue.com >](#)



## Should The Voting Age Be Lowered To 17? These California Activists Think So

It's generally accepted that in the United States, a citizen can be elected president at 35, run for Senate at 30 or Congress at 25, drink legally at 21, and cast a vote in a national election at 18. But a group of youth activists and politicians in California want to change that last part.

[Read the article on mtv.com >](#)

powered by embedly



## Young activists, elected officials push for lowering voting age in California

SACRAMENTO, Calif. - On Tuesday, more than 60 young activists from across the state rallied at the State Capitol in an effort to convince legislators to lower the voting age to 17. Assemblymember Evan Low (D-Silicon Valley) and co-authors of Assembly Constitutional Amendment 8 joined them ahead of a key Assembly Appropriations Committee vote.

[Read the article on abc10.com >](#)



# WRITING SAMPLES

## SAMPLE PRESS RELEASE

### “TALENT KNOWS NO STATUS” – THE DREAM.US ANNOUNCES OPENING OF NEW APPLICATION ROUND FOR DREAMERS’ SCHOLARSHIPS

October 31, 2025



For Immediate Release: October 31, 2025

Contact: Fermin Vasquez at [fermin.vasquez@thedream.us](mailto:fermin.vasquez@thedream.us)

#### “Talent Knows No Status” – TheDream.US Announces Opening of New Application Round for Dreamers’ Scholarships

Find out more and how to apply at: <https://www.thedream.us/scholarships/>

Washington, DC – TheDream.US today announced **its newest scholarship application round will open on November 1st (details here)** to support the higher education and career goals of Dreamers with and without Deferred Action for Childhood Arrivals (DACA) and Temporary Protected Status (TPS).

TheDream.US, the nation’s largest and leading organization supporting Dreamers at the intersection of higher education, workforce development, immigration, and advocacy, has awarded more than 12,000 college scholarships for highly motivated undocumented students in its more than a decade of operation, guided by the belief that **talent knows no status**.

Full Release →

## SAMPLE MASS EMAIL BLAST

A sample mass email blast from TheDream.US. The header features a blue banner with a collage of diverse people and the Community Coalition logo (three houses) with the tagline "people. power. progress." Below the banner, the email is addressed to "Dear Joshua -". The main body text celebrates the 25th Anniversary and the opening of a new scholarship application round. It includes a link to the newly redesigned website and a call to action to "JOIN THE MOVEMENT BECOME A MEMBER" with a "Sign up today!" button. The email also mentions the launch of a mass-based institution and provides information on how to become a CoCo member. At the bottom, there is a "DONATE" button and social media icons for Facebook, Twitter, Instagram, and YouTube.

## SAMPLE MASS TEXT

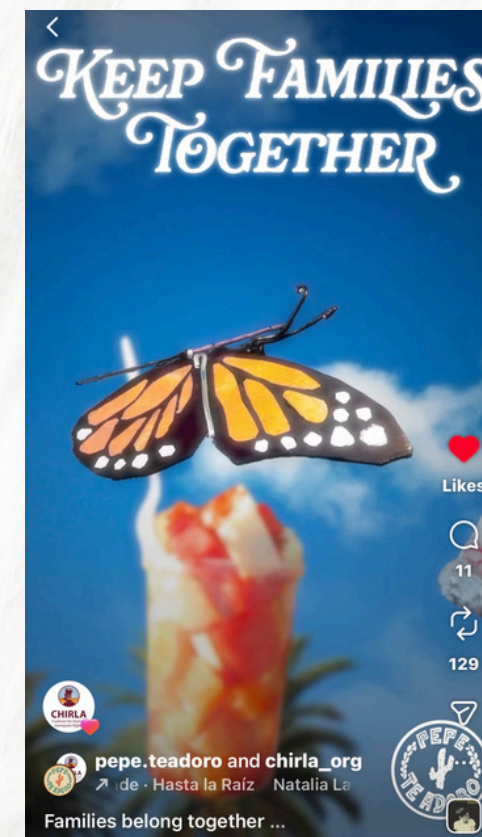
A sample mass text message from TheDream.US. The message is displayed on a smartphone screen. At the top, there is a back arrow, a contact name "476", and a phone number "+1 (571) 248-5...". The message content lists "Our Top Supports" with five items: 1. Scholars in College (4,200 Scholars enrolled in nearly 80 PCs), 2. Career Supports (2,000 Scholars reached), 3. Immigration Q&A (150 Scholars attending monthly), 4. Legal Screenings (500 Scholars served), and 5. Community Network (64,000 Online Community Supporters). Below the list is a button that says "SUPPORT OUR SCHOLARS GIVE TODAY". The message concludes with a personal note: "Hi Fermin! Did you catch our 2025 Spotify Wrapped? Here's a sneak peek at what your donation supports. With 4,200 Scholars enrolled in nearly 80 Partner Colleges today, your gift helps them navigate their college journey and succeed —just like you did. Donate what you can, any gift makes a difference: [https://www.thedream.us/give/](\"https://www.thedream.us/give/\")."



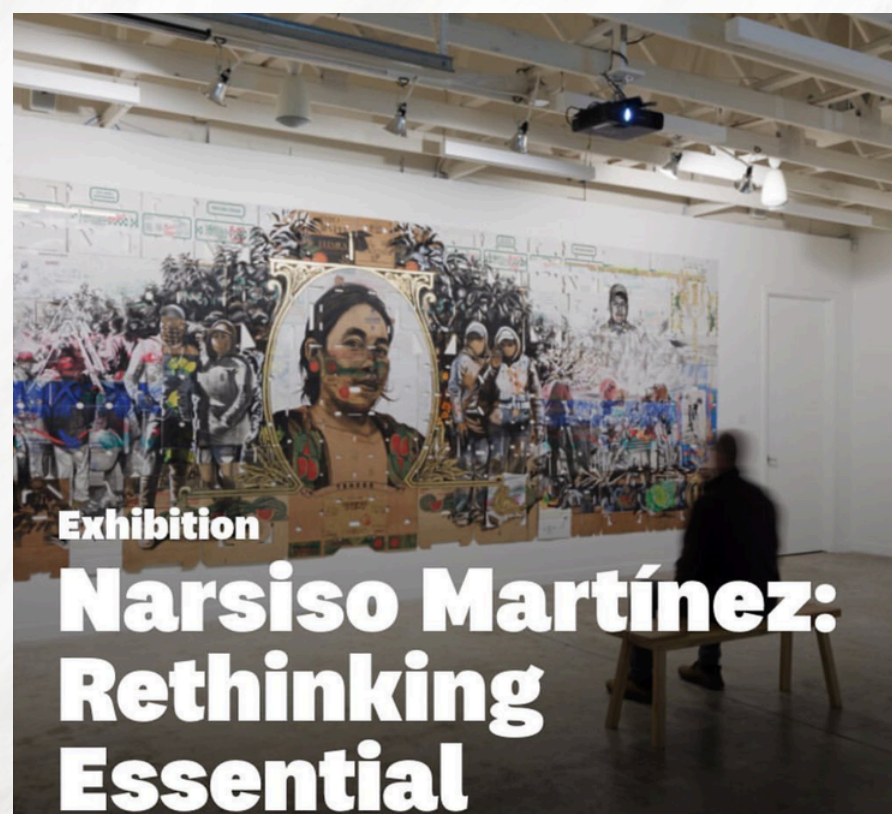
# ART & CULTURE TO DRIVE CHANGE



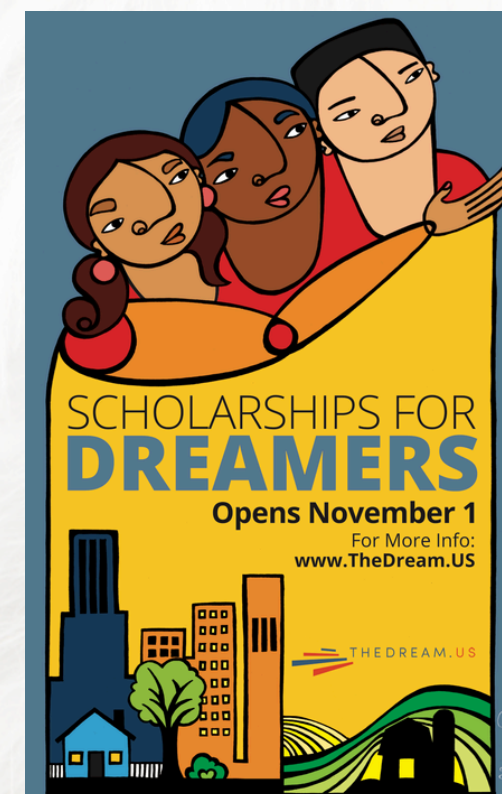
- Partnered with MLK Freedom Award Winner Artist [moya arts](#) to produce a powerful poster for the 2024 May Day March in Los Angeles.
- The artwork served to inspire partners and the public to join us to march for worker rights, immigrant rights, and in solidarity with workers across the nation.
- Printed a limited edition 250 of these posters for those who made a donation or became a dues-paying CHIRLA member.



- Partnered with South-Central Los Angeles & undocumented Oaxacan artist [Pepe.teodoro](#) to create a series of images and motion videos that highlight key messages and show immigrant culture.
- Our goal was to shift the conversation away from criminality and show community support for immigrants from an artist who has lived experience.



- Partnered with former farmworker & Mexican artist, [Narsiso Martinez](#) to showcase the contributions of immigrant workers and ask the question- who feeds America?
- I introduced Narsiso to CHIRLA's Executive Director as an opportunity to use art & culture to drive narrative change. Later that year, Narsiso was honored at the organization's Annual Gala.



- Partnered with Bay-area artists and cultural strategist [Favianna Rodriguez](#) on a series of images & posters to promote our scholarships for Dreamers.
- Our goal to create powerful and attention grabbing imagery to engage young people to apply for TheDream.US scholarships and to spread the word via social media and email/text outreach.



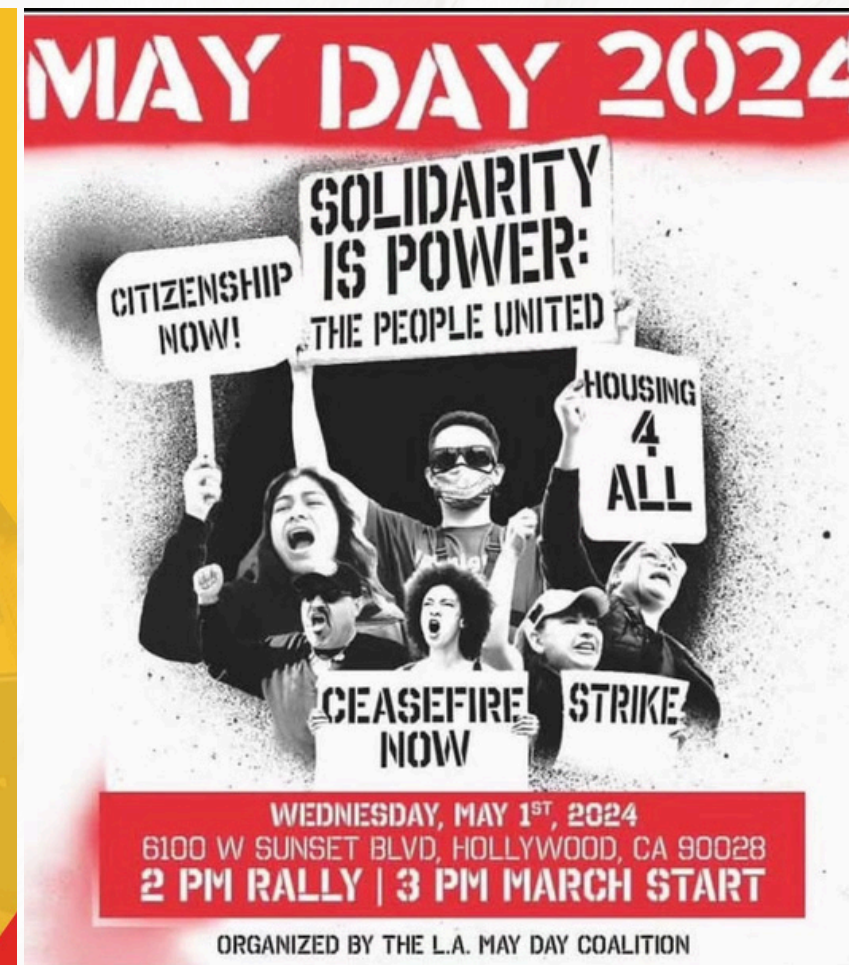
# POPULAR CULTURE TO DRIVE ENGAGEMENT & NARRATIVE CHANGE

- Winning the battle for attention, emotion, and meaning requires creativity and the ability to use cultural moments & public figures to breakthrough the noise and get in people's feeds to drive engagement & deliver a message.
- Proven track-record of implementing popular culture strategies that increase conversions and drive conversations. Ability to develop an authentic voice and avoid pitfalls.
- Well-versed in meme culture. Rapid response to react to cultural moments in real-time. Build the trust and communications infrastructure to create content and get it approved as fast as possible.





# BRANDING & CONTENT DEVELOPMENT

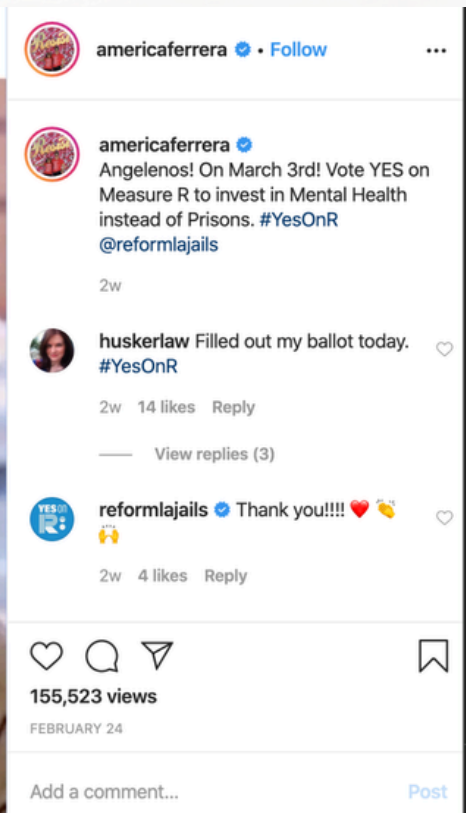
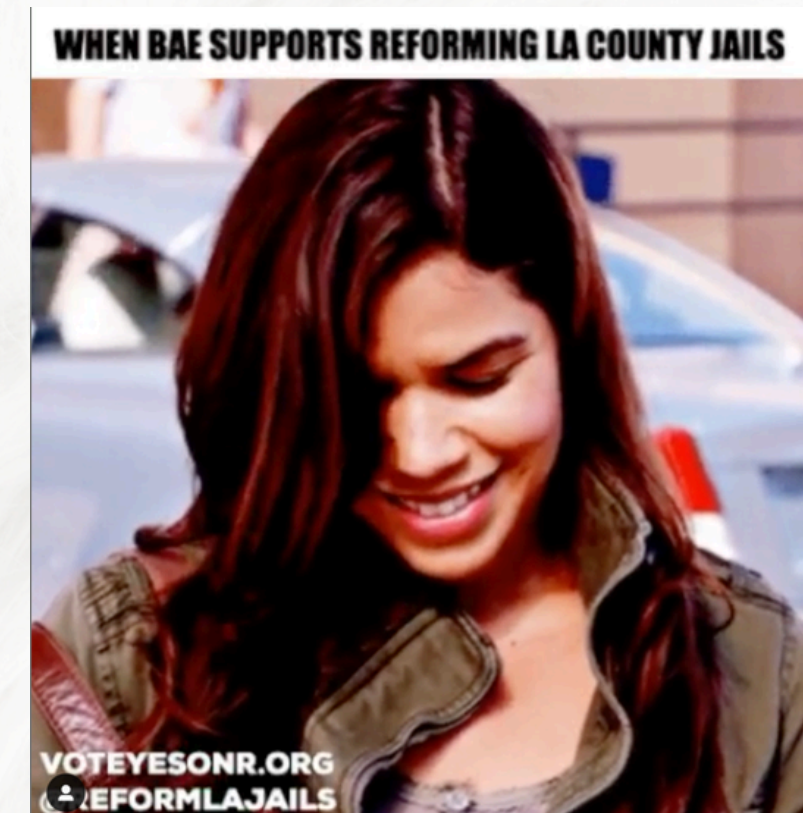
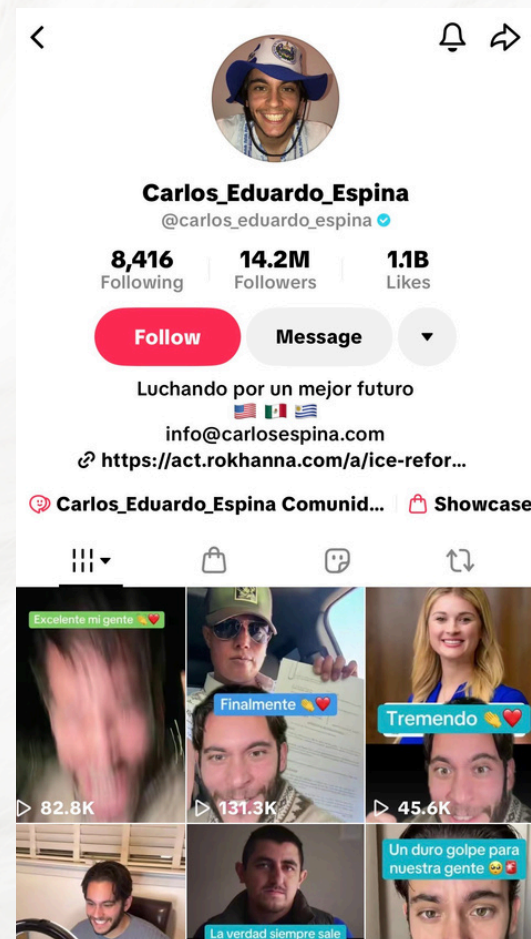
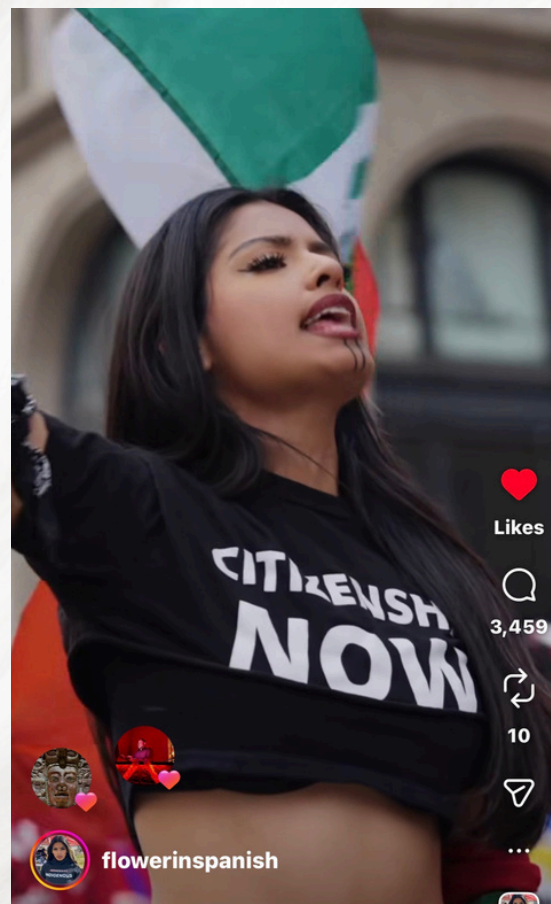


- Chief brand steward ensuring consistent, effective, and authentic messaging. Experience rolling out large scale visual identity projects & comms campaigns.
- Led the development of high-quality content across multiple channels to inspire engagement, foster new donors, and advance organizational goals.
- Data driven digital strategies that increase engagement & traffic by 50% across platforms & formats including website, email, text, reels, carousels etc.
- Ability to create my own content and 5+ yrs experience in managing and mentoring communications staff & consultants.



# INFLUENCER MARKETING & PARTNERSHIPS

- Implemented content distribution strategies for campaigns, concerts, and events through securing partnerships with influencers, artists, and celebrities.
- Led the strategy and day-to-day implementation of influencer marketing strategy to achieve results including mobilizing voters, winning policy campaigns, passing local and state legislation, growing membership/clients and securing new donors.
- Ensured that influencers and celebrity partnerships were a good match for the organizations I worked for, reach the desired audiences, and increase engagement from a few thousand to 1 Million+ per campaign.





# VIRAL CONTENT & BEST PRACTICES

- 2.8+ million views, 6k+ post comments.
- Best practices include:
  - Timely: Ximena testified in front of Congress after being detained by ICE. Her story had already garnered media attention.
  - Vertical video with a descriptive headline at the top and captions at the bottom.
  - Video edited down from 5 min speech to 2 mins.
  - We prep Ximena before the congressional testimony and helped her write her speech.
  - Video includes personal story, emotional moments, and taps into the political conversation online.



watch video →



watch video →

- 558+ views, 1,501 post comments.
- Best practices include:
  - Collaboration: Content collaboration with other pages & creators is key to building engagement.
  - Develop a deep & authentic relationship with Narsiso, an immigrant artist. His story and farmworkers theme artwork was a great fit for the organization.
  - First person story accounts work very well to go beyond victimhood and focus on their talents & dreams.
  - The collaboration went beyond this video. Narsiso created artwork for our campaigns and was given an award for his work during our annual gala.



# SAMPLE TOOLKITS



## SAMPLE CAMPAIGN TOOLKIT

- Toolkit was developed for a national campaign called “All In for Registry” to promote a path to citizenship bill that was introduced in Congress.
- The toolkit includes framing & messaging, sample social media posts, graphics, videos, posters, banners, printable flyers, and template materials. Bilingual toolkit in Spanish.

## TWO-PAGE SAMPLE TOOLKIT



TheDream.US is the nation's largest and leading organization supporting Dreamers at the intersection of higher education, workforce development, immigration, and advocacy.

We are excited to open our newest scholarship application round on November 1, 2025, to expand higher education opportunities for highly motivated undocumented students, with or without DACA or TPS. In our more than a decade of operation, we have awarded more than 12,000 scholarships, partnering with close to 80 Partner Colleges in 20 states and Washington, DC.

As current TheDream.US Scholars and our Alumni can attest, we believe that...

*Talent Knows No Status!*

### Two Types of Scholarships

#### Opportunity Scholarship

TheDream.US **Opportunity Scholarship** is for undocumented students who live in targeted locked-out states where they are either required to pay out-of-state tuition or prohibited from enrolling in the state's colleges and universities altogether. This scholarship is for up to \$100,000 in total for a bachelor's degree at one of our Opportunity Partner Colleges. **Deadline for Opportunity Scholarship applications is January 31, 2026.**

#### National Scholarship

TheDream.US **National Scholarship** is for undocumented students who are eligible for in-state tuition, or are attending a private partner institution, to attend a Partner College in their state or online, at one of our National Partner Colleges. This scholarship is for up to \$16,500 for an associate's or up to \$33,000 for a bachelor's degree, and up to \$6,000 in stipends at one of our National Partner Colleges. **Deadline for National Scholarship applications is February 28, 2026.**



## MAJOR EVENT TOOLKIT

- Toolkit was developed for a major event- the 2024 May Day March in Los Angeles, CA. Toolkit was developed primarily for more than 100 coalition partners.
- The toolkit includes key messages, graphics, videos, sample press release, media advisory, printable materials, artwork, mass email sample, march route, and endorsing organizations.



**THANK YOU**

# **SO MUCH!**

**PORTFOLIO BY FERMIN VASQUEZ**

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